



APPLICATION FOR HDA MEMBERSHIP

INSTRUCTIONS

- Examine the Membership Qualifications
- Complete the questionnaire and return to Hal Mitchell (Membership Chairman)
- Yearly dues of \$400 in U.S. funds are payable upon acceptance of membership by the Membership Chairman
- Copy the Request for Sponsor letter on your company letterhead and send to two current HDA members in your geographic area.
(Ask a Director for assistance as necessary)

Qualifications

Any corporation, firm or individual principally engaged in the distribution of hardwood lumber and allied forest products is eligible for HDA membership, subject to conditions set out below and an 80 percent vote of the board of Directors.

	Yes	No
1. Maintains a permanent yard or yards primarily involved in the distribution of lumber?	_____	_____
2. Stocks at all times a comprehensive assortment of hardwood lumber and forest products?	_____	_____
3. Purchases lumber and forest products predominantly in truckload quantities or equivalent?	_____	_____
4. Maintains a separate distribution sales organization to sell hardwood lumber and forest products?	_____	_____
5. Makes sales to retail dealers, industrial fabricators, architectural millwork firms, and manufacturing trade in their geographic area?	_____	_____
6. Assumes credit risks and such other obligations that are incident to transportation and distribution?	_____	_____
7. Functions primarily as a wholesale distributor, but may have other operations, such as a concentration yard and/or sawmill?	_____	_____
8. Organization is not maintained principally as a purchasing office of brokerage office?	_____	_____

Name of Firm: _____

Address: _____

Phone: _____ **Fax:** _____

Email: _____ **Website:** _____

C.E.O.: _____

Please check the following items that apply to your company:

	Purchase	Mfg.
1. We purchase truckload amounts of:		
Hardwood Lumber	_____	_____
Softwood Lumber	_____	_____
Panel or sheet products	_____	_____
Flooring	_____	_____
Mouldings	_____	_____
Other:	_____	_____

2. Average board foot inventory of Hardwood Lumber at this location:

a. 1-100	MBF	_____
b. 100-500	MBF	_____
c. 501-1000	MBF	_____
d. 1001+	MBF	_____

3. How many species of hardwood do you stock?

1-5	_____
6-10	_____
11-20	_____
21+	_____

4. Primary customer base (in percentage):

Distribution Yards	_____
Cabinet Shops	_____
Office Wholesalers	_____
Ind./Comm. Fabricators	_____
Retail Dealers	_____

5. How many sources do you purchase from?

1-3	_____
4-10	_____
11+	_____

Signature of Applicant: _____

Date: _____

It is the policy of the Association that our meetings be conducted for the benefit of the Association Membership as a whole and not for the purpose of solicitation of business.

Return completed application to:
info@hardwooddistributors.org
 Hardwood Distributors Association
 P. O. Box 427 • High Point, NC 27261
 Phone: (336) 821-2933 • Fax: (336) 886-8865